





## LRC TOC VOLUME UPDATE November 2022 | Issue - 11

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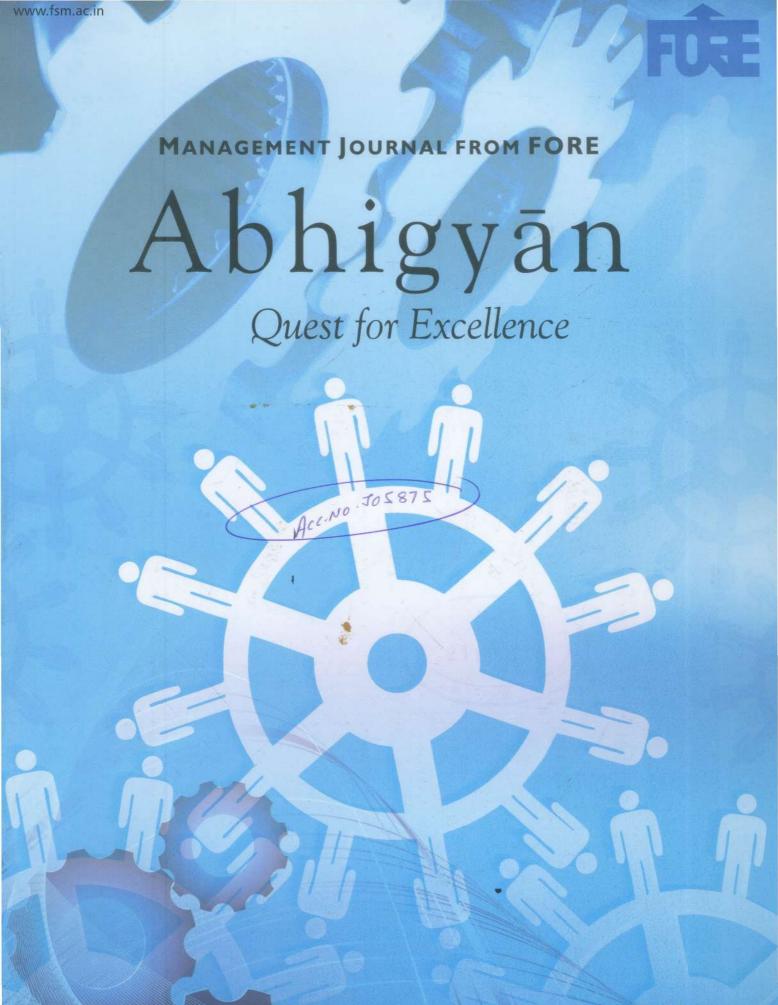
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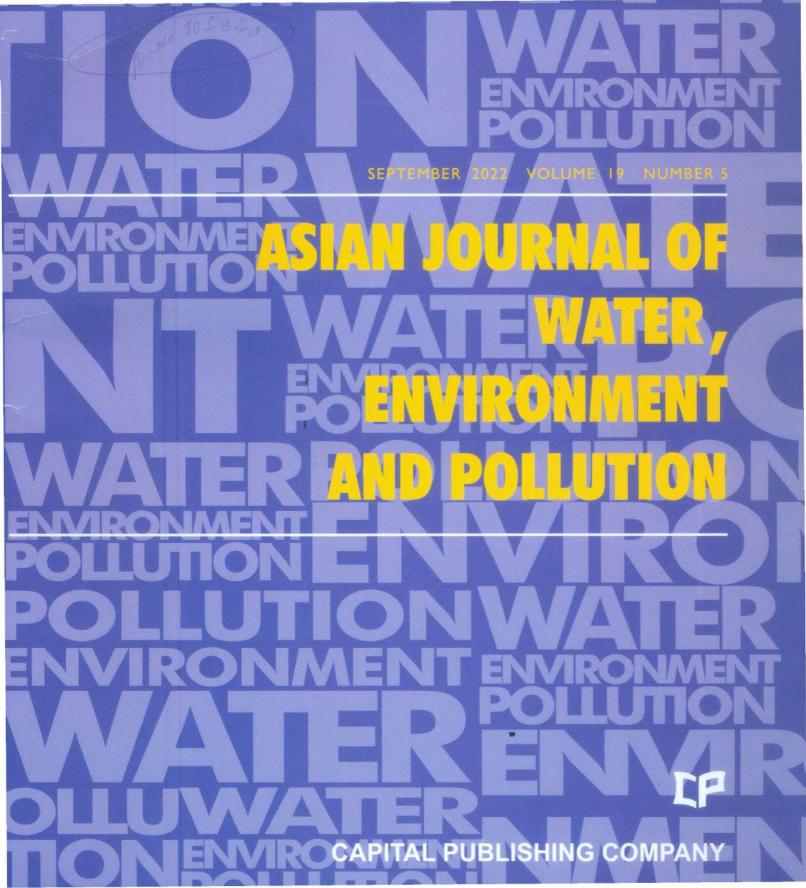
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A leading monthly journal on Banking & Finance

# Bankin nănce



VOL.XXXV - NO.11 - November 2022 - ISSN-0917-4498

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- Trade Receivable E-discounting System: TReDS
- Cyber Security policy for banks importance and challenges
- UPI 123 pay and Digi Sathi the new entrants in Digital Banking Space
- Either or Survivor = Neither
- **Human Resource Management** System (HRMS): The digital approach
- Climate Risk and Sustainable **Finance**



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"We have started with RuPay cards. But if you see the vision document of our department, the idea is to generally link credit cards with UPI. This we believe has the potential to be a game changer in this field."

#### Vivek Deep

**Executive Director** Reserve Bank of India



"India should surpass Germany in 2027 and most likely Japan by 2029 at the current rate of growth. This is a remarkable achievement by any standards."

#### Soumya Kanti Ghosh

Group Chief Economic Advisor State Bank of India

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# Busines (25) Manager

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Making HR People Complete

#### Cover feature experts:

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Vipin Kaushal

**Atul Tiwari** 

# DECODING Gen Z

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Decoding
Gen
Z

Cover feature experts:

JIGAR UNDAVIA | SARITA DAS |
PRAVEER PRIYADARSHI | NADEEM KAZIM |
SANJEEV SHARAN | M.P. TRIPATHI |
VIPIN KAUSHAL | ATUL TIWARI





Organisations need to be receptive towards Gen Z needs



Use DIGITAL TOOLS to IMPROVE Gen Z work experience



Gen Z approach needs to be acknowled ged and addressed properly



RE-EXAMINE the CULTURE to unlock the Gen Z potential



It is Challenging to drive and retain the bunch of "INFOPEDIA" mayericks



Gen Z is the UN-COMPRO-MISING workforce



Gen Z is
PUSHING
HR to
REDEFINE
people
policies



Creating a VALUE PROPOSITION for Gen Z is important

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In Defence of Truthfullness

By Dr. Vinayshil Gautam

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The new leadership muscles for today's environment

Dr. Shalini Sarin



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From the COURT ROOM





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**GARIMA SRIVASTAVA** 

Woman Power

**Employee** engagement cannot be a STANDALONE PROGRAM

GARIMA SRIVASTAVA in conversation with Dr. Rajeshwari Narendran, HR expert, a renowned psycho dynamic analyst, global trainer and academician, talks about role of L&D in transformation, challenges for women in doing international assignments and employee engagement etc. Edited Excerpts:





depicting revolt of ego states in Gen Z and Baby Boomers



Sheetal Vadada & Dr. Kalpana Sahoo



Succession Planning-A game of Chess in Post Covid Fra



Suravi Sarkar & Tanya



Why Feedback Receiving is a Blessing in Disguise?

Suresh Shetye



Preventing moonlighting is easier said than done

H.L. Kumar





STATE GDP THE DEBT SPIRAL

THEBT INTERVIEW NICOLA MENDELSOHN OF META

Acc. No. Jo 5861



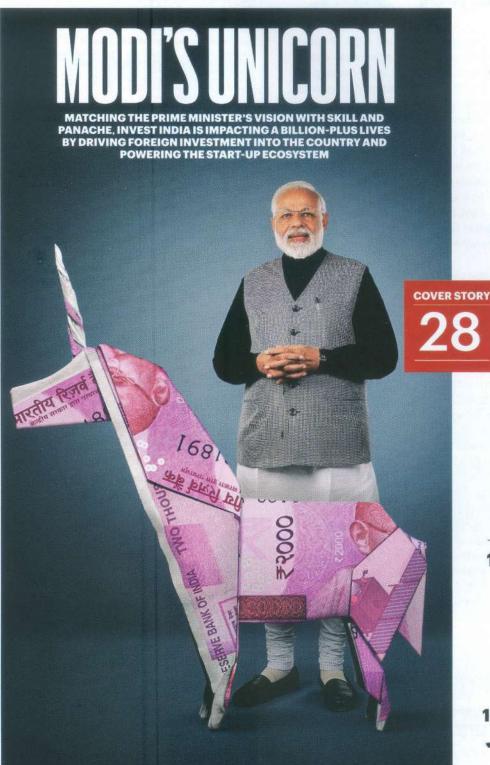
NARENDRA MODI **Prime Minister** of India

MODI'S UNICORN

MATCHING THE PRIME MINISTER'S VISION WITH SKILL AND PANACHE, INVEST INDIA IS IMPACTING A BILLION-PLUS LIVES BY DRIVING FOREIGN INVESTMENT INTO THE COUNTRY AND POWERING THE START-UP ECOSYSTEM

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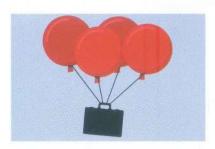
#### **Ray of Hope**

With Rishi Sunak as the UK PM, hopes of a favourable deal from London have surged. And more...

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Relentless headwinds like falling tax revenue and rising expenditure are battering states' economies, forcing them to take an array of drastic measures to augment their revenues



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#### Nectar of the Gods

Expensive, French and usually seen glistening on the top shelves of bars, cognac is elusive



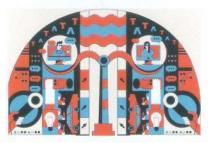
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#### 'We deliver the best ROI to advertisers'

Meta's Nicola Mendelsohn explains how the firm plans to deliver growth to advertisers in tough global conditions



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#### **Pivoting & Peaking**

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Primarily a B2B player, France-based Saint-Gobain is getting into the B2C space by way of home improvement solutions

#### FOCUS / An IMPACT resture

From time to time, you will see pages titled "Focus", "An Impact Feature", or "Advertorial" in Business Today. These are no different from an advertisement and the magazine's editorial staff is not involved in their creation in any way.

November 13, 2022 ₹150

On Stands | Online | On Air







**ILEARNT FROM B-SCHOOL** 

### INTERVIEW

**MEGHNAD** DESAI



# **BT-MDRA SURVEY**

IIM ALUMNI-

Sanjeev Bikhchandani, Founder & Executive Vice Chairman, Info Edge; Nirmal Jain, Founder & Chairman, IIFL Group; Vineeta Singh, Co-founder & CEO, SUGAR Cosmetics; Deep Kalra, Founder & Chairman, MakeMyTrip; Sumant Sinha, Chairman & CEO, ReNew Power

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A BT-MDRA SURVEY



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COVER BY BANDEEP SINGH

SANJEEV BIKHCHANDANI PHOTO BY T. NARAYAN NIRMAL JAIN PHOTO BY MANDAR DEODHAR; VINEETA SINGH PHOTO BY YASIR IQBAL SUMANT SINHA PHOTO BY VIVAN MEHRA

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The recent reintroduction of eight cheetahs following their extinction will increase the appeal for wildlife tourism in India

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#### **Hiring Halved**

India's top three IT firms TCS, Infosys and Wipro have halved their hiring in Q2FY23 yearon-year. And more...



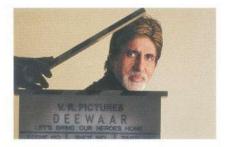
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#### **Suggestions** Wanted

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#### **Ageless Wonder**

At 80, brand Amitabh Bachchan has only got stronger, demonstrating the star actor's ability to constantly reinvent and stay relevant



ANIMAL SPIRITS

#### The Cleanest Dirty Shirt

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#### Cash-mir

Start-ups in J&K are growing, but entrepreneurs are grappling with challenges such as funding woes, lack of skilled resources and perception issues



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#### 'India has to stop being satisfied with itself'

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From wine to art to watches, your objects of desire not only give you great pleasure, but can also provide handsome returns



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#### 'We need to overcome internal resistance'

Gyanesh Chaudhary, Vice Chairman and MD of Vikram Solar, talks about how he firmed up his career plan

#### FOCUS / An IMPACT resture

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## INDIA'S TOP B-SCHOOLS

**BUILDING BLOCKS OF THE FUTURE** 

The Most Definitive
Ranking of the Top
Business Management
Institutions

#### Been There, Done That

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Cover design by SHIV KUMAR



#### India's Top **Business Schools**

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CUTTING-EDGE STARTUPS ARE THE BRIGHT SPARKS IN INDIA'S EMERGING DEFENCE INDUSTRIAL COMPLEX





RISHAD DADACHANJI, MD, Dadachanji Group



KAIRUS DADACHANJI, Chairman, Dadachanji Group

HALTEJAS

ACC-NO. JOS 872

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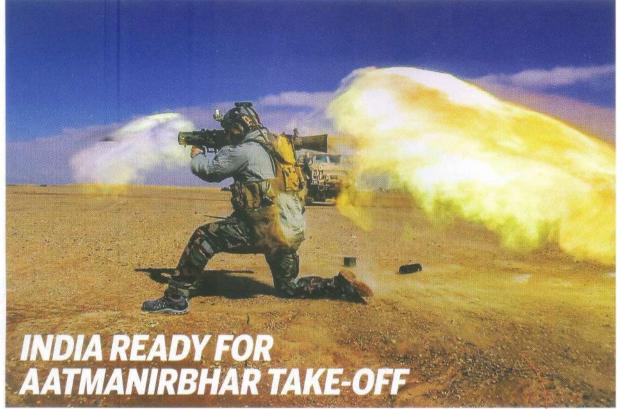


Photo courtesy: DVIDSHUB

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How a handful of cuttingedge startups are lighting up the landscape as India seeks to reboot its military industrial complex to achieve self-reliance

Cover design by DINESH'S BANDUNI Cover photographs courtesy: TEJAS: HAL/Ministry of Defence



Photo courtesy: Ministry of Defence

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Photo courtesy: Indian Army

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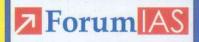
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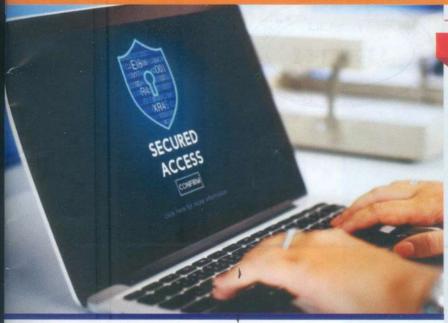




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Enterprise-easy quantum computing is one such oxymoron.

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Chief Information Officer and Professor of
Data Sciences, Marshall School of Business,
University of Southern California



BLENDED LEARNING IS A WAY FORWARD

PROF. RANGAN BANERJEE Director, IIT Delhi



CHANNELS TO ENHANCE SKILLS HAVE WIDENED

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ISOLATED ATTEMPTS CAN CAUSE DISASTER

AMARENDU PRAKASH
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CREATED STRONG
SYSTEM OF INCENTIVES
TO ATTRACT
SEMICONDUCTOR
MANUFACTURING

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SIMPLE FOR HUMANS BUT TOO COMPLEX FOR ROBOTS

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CAPABILITIES IN THE BACKBONE SHOULD INCLUDE ERP

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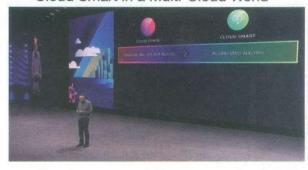


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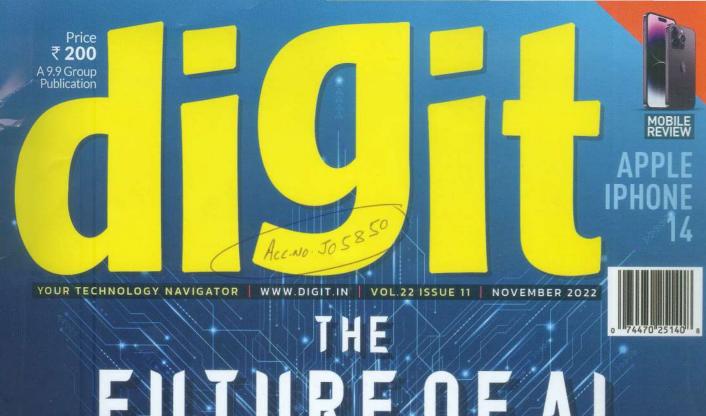


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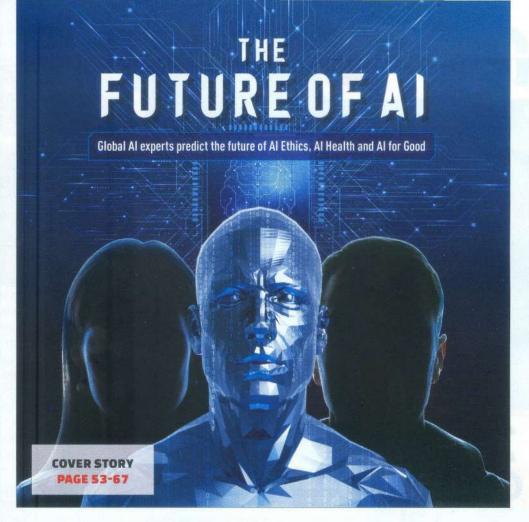
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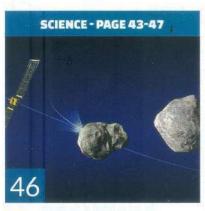
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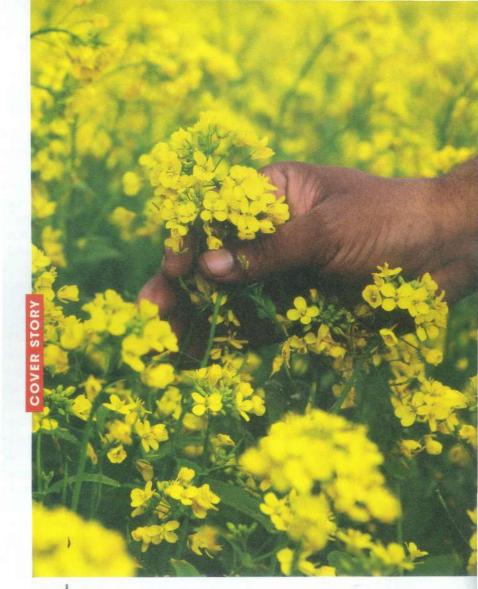
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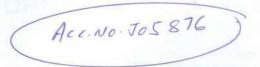


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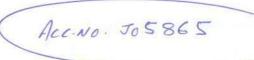
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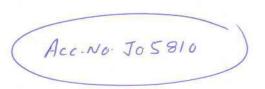
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INDIA'S 100 RICHEST

**RAVI MODI** 

OCTOBER 2022

**FORBES 400** 

AMPD ENERGY

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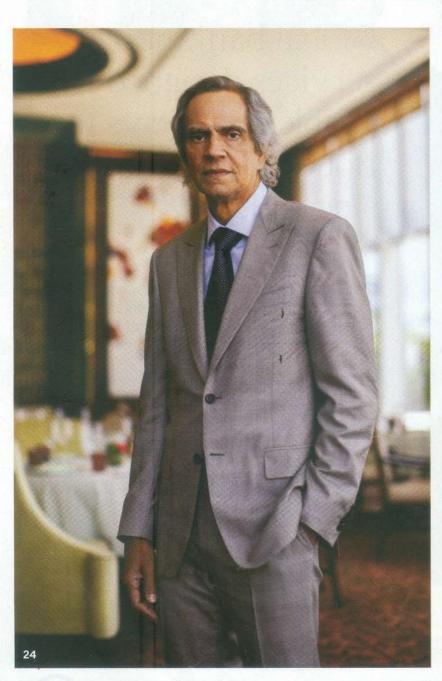
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ENRIQUE RAZON JR. MAKES BOLD FORAY INTO INFRASTRUCTURE

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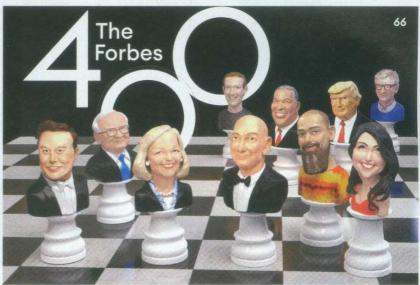
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On Page 94 in 'The God of Small Things?' - We had mentioned that Mr Anshumman Joshi, chairman of Dhanvarsha group, had been sentenced to jail. Joshi had served a jail term as an undertrial and has not been sentenced by a court so far. The error is regretted.

**MEGADELTA. MEGA RETURNS** 

**Venture** Capital Special

(FEW) WOMEN IN THE VC WORLD

# SHOOT, NOT SPRAY How being selective and contrarian is helping Norwest India head Niren Shah brave the

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chill of a funding winter—so far

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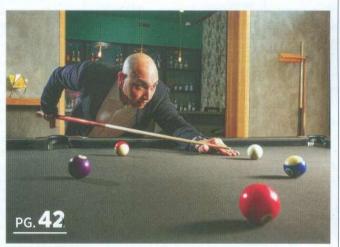
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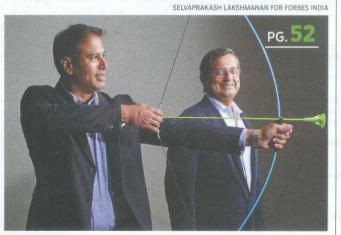
Most women hires at growth funds are still at a junior level or in support functions



Yagnesh Sanghrajka, co-founder and CFO, 100X.VC, says good companies come out of recession



Shilpi Chowdhary, co-founder, Lighthouse Canton, says that for them, VC stands for venture comfort, and not venture capital



(From left) Nishant Rao and Mohan Kumar, co-founders, Avataar, believe it's a great time to be a SaaS investor

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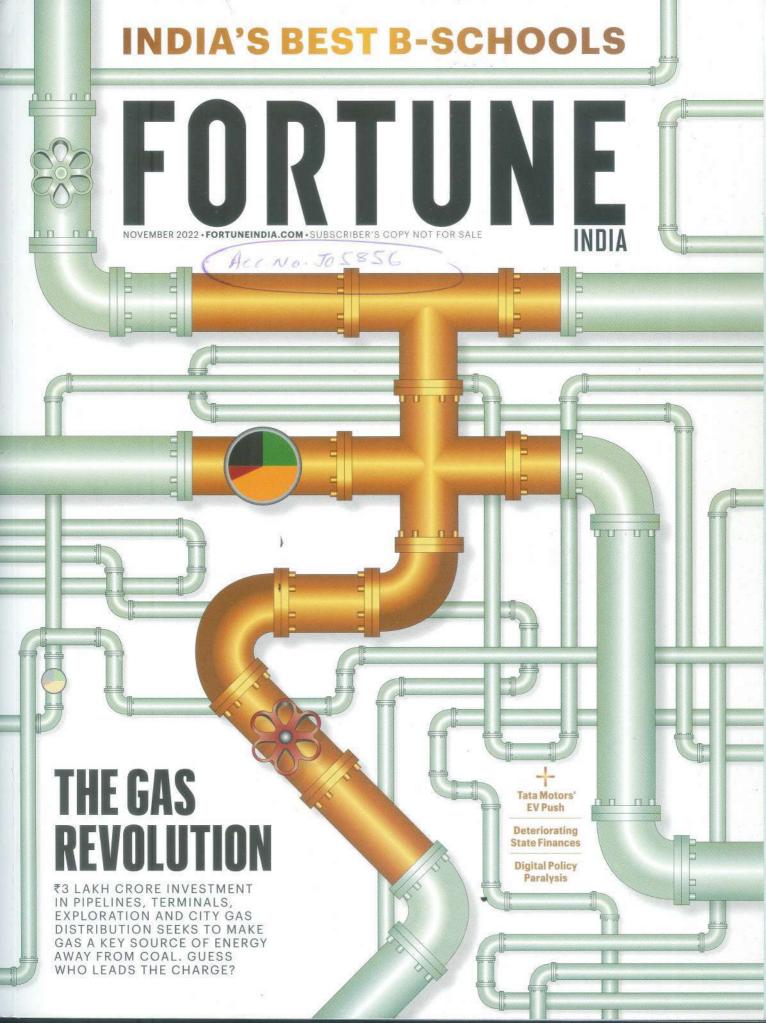
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says the company, which has 17,000 hotels across nine brands, signed up the largest number of rooms in 2021.

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exchange

COMPANY IN FOCUS

Many organizations across the world have started building new strategies and implementing different policies amidst the pandemic. This has led them to gain a competitive edge in their industries. In this edition, we featured some of these companies that have turned challenges into opportunities for their stakeholders, investors, employees, and clients.

DR. MANIKANDA RAMAN

PRESIDENT AND CEO, VR DELLA GROUP OF COMPANIES



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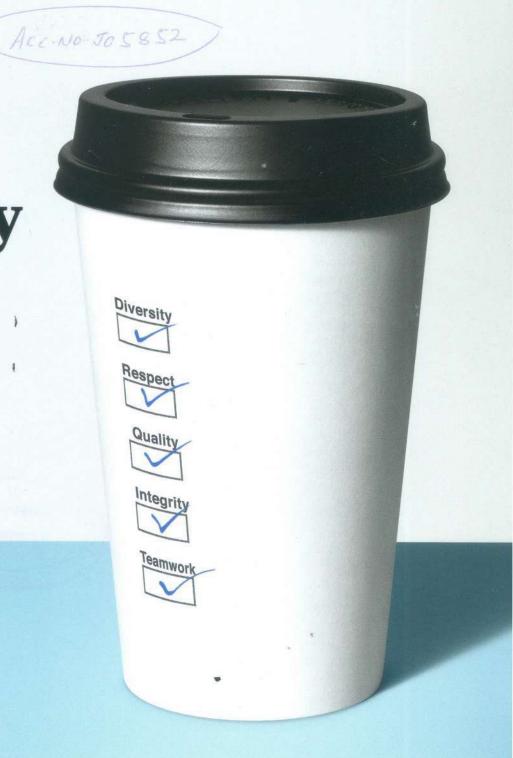
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### "The stakes for organizations to get it right on values have never been higher."

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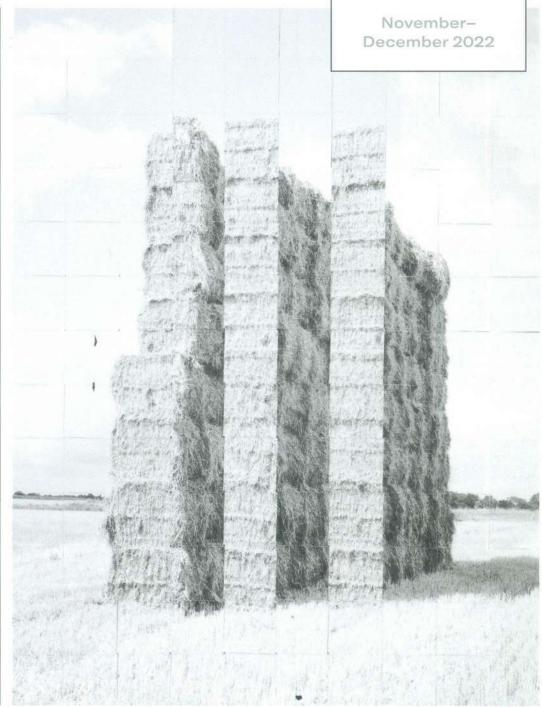
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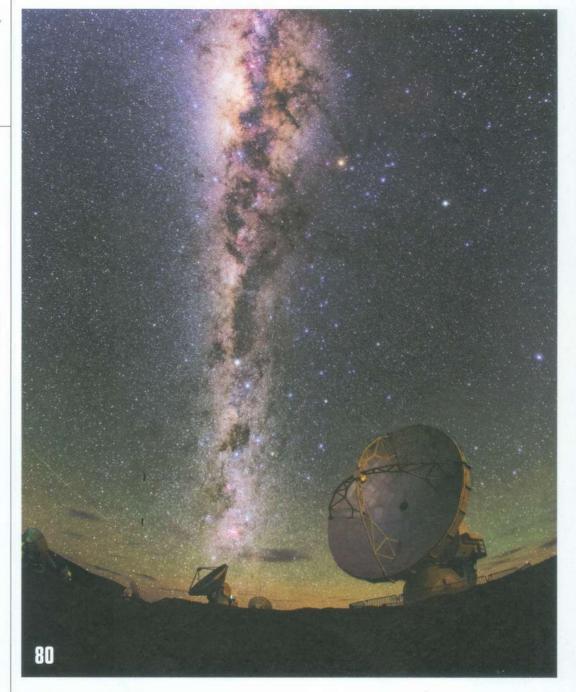
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-MICHELE BUCK, CEO OF HERSHEY



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## DOWN BUT NOT'OUT

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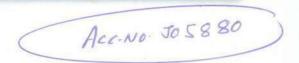
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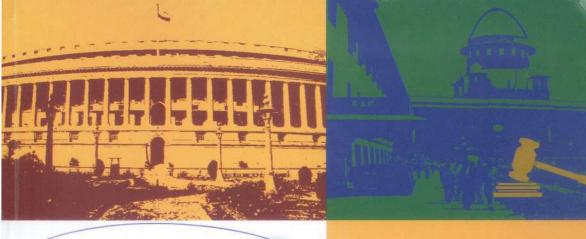
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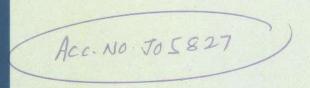
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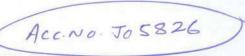




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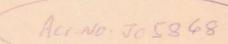
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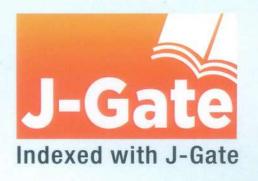






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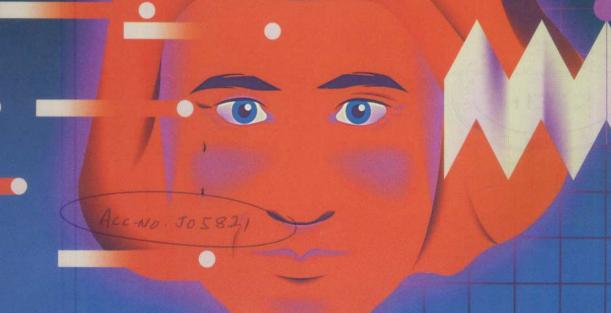


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Building Relationships That Fuel Innovation and Growth



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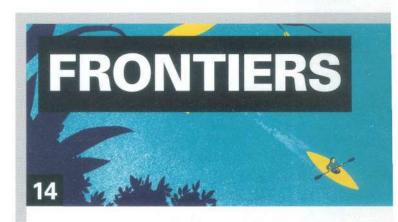
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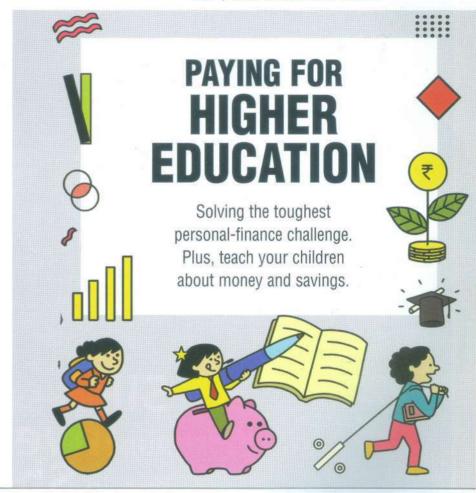


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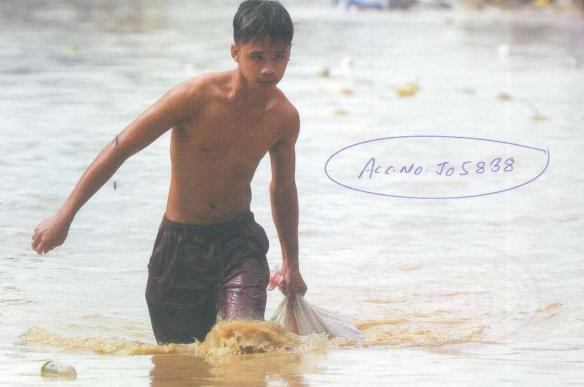
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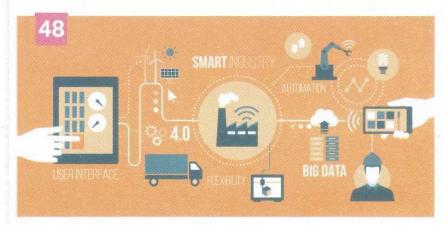
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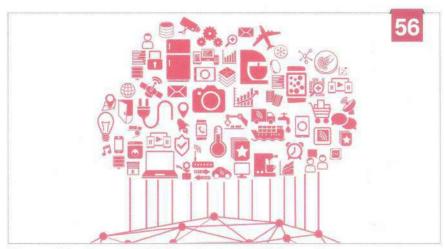


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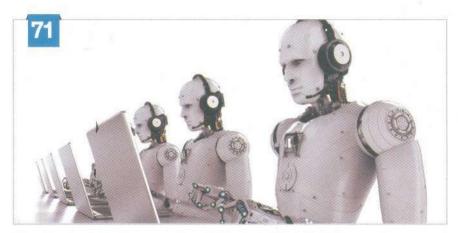
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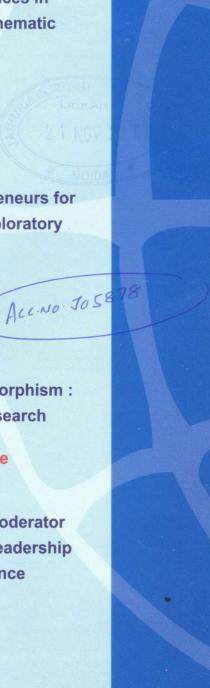
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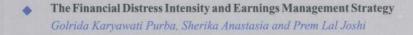


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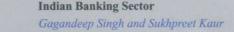


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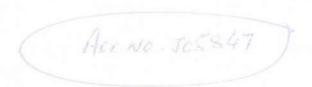
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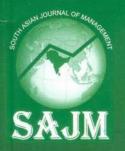
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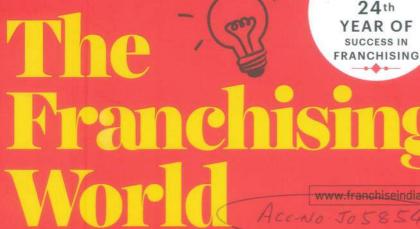
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**STARTUPS** GROWING **FORWARD** VIA FRANCHISING



**BRIGHTEST** MINDS IN BUSINESS

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THE BLING & SHINE OF **JEWELLERY RETAIL** 

"MODERN CHAIWALLAS" **LEADING THE CAFÉ BIZ** 



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#### **TRENDS**

#### **NEWS UPDATES**

A sneak peek into what's happening across the Franchise Sector.

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#### **BIZ IDEAS WITH A DIFFERENCE**

'Innovation is the key to success' is an old adage which holds a lot of value in the present entrepreneurial world.

Similarly in the franchising scenario novelty can surely attract a lot of attention from the consumers, which can spell success for the brand for sure.

#### IN CONVERSATION

#### **DIVINE BUSINESS FOR DEARER RETURNS**

Diviniti, a 60 years old brAand that built block to block to emerge as a leader in manufacturing and retailing spiritual products & god figurines in India is one business success story that has been an inspiration for many entrepreneurs.

#### SUSTAINABLE YET PROFITABLE

Abhinav Talwar, CEO, Agro Composites talks about the growth and vision of its brand to help make the Earth a greener and safer place.

## CONTENTS THE FRANCHISING WORLD | OCTOBER 2022





#### CELEBRATING SILVER JUBILEE WITH TANISHQ

Tanishq as a jewellery brand needs no introduction. It is an Indian Jewellery brand and a division of Titan Company. Ashim Nagpal, a successful franchisee of Tanishq speaks about his journey, success and future plans with the brand.

#### **OPPORTUNITY**

#### **MODERN 'CHAIWALLAS' LEADING** THE CAFÉ BIZ

Our love for a piping hot cuppa tea has been since time immemorial. Realising this everlasting love for 'chai', entrepreneurs are binging upon this opportunity and its true potential.

#### STARTUPS GROWING FORWARD VIA FRANCHISE

There is no surprise about the fact that India is home to one of the several biggest startups' success stories in the past decade. Read on to know more about the startups growing via franchise business model.

#### THE BLING & SHINE OF JEWELLERY RETAIL

The jewellery retail sector needs to be ever-changing in tune with the likes of theconsumers to grow and progress. Thereby the jewellery retail players have to continuously work on their business model to offer the best to their investors and customers.

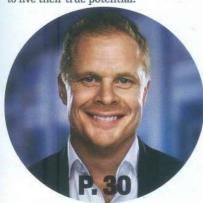
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#### **ADVISORY**

#### QUALITY MIND, QUALITY RETURNS

Quality Mind Global is the fastestgrowing mental wellbeing training and licensing company. Their purpose is to train and equip Mind Mentors TM with their unique & powerful IP and tech, to rapidly awaken people across the globe to live their true potential.



#### SIGNIFICANCE OF BRANDING IN BUSINESS

Franchisors must create and refine the franchise brand before bringing franchisees on board, but brand building is an ongoing process. In the following article you will get to know the strategies that can be adopted to build the brand.

#### **EVENTS**

#### **BUILDING BUSINESSES. BUILDING LEADERS & BUILDING** CONNECTIONS

The 18th International Franchise & Retail Show 2022 & Startup Summit recently held on 19th & 20th August at Pragaiti Maidan saw a host of largest franchise expo, exciting brands, keynote speakers, seminars and master classes. The show was organized by Franchise India.

opportunity for entrepreneurs to connect with the best and brightest minds to explore how to fuel their business growth. The conference brought together the speakers that were the best breed of entrepreneurs, innovators, venture capitalists, business model creators, consultants, policy-makers, academicians, support groups, business coaches and business practitioners.

#### **CELEBRATING THE BEST IN FRANCHISING & RETAIL**

The Franchise & Retail fraternity heroes proved the adage right of "When the going gets tough & the tough gets going" by showcasing their own and their brand's excellence in the industry at the Franchise awards 2022 & Star Retailer Awards 2022.

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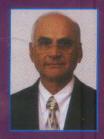
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"India's Central Bank, RBI, has recently embarked upon a consultation process on climate change, with various stakeholders. However, there are some critical missing components."

Praveen Gupta
Thinker & Thought Leader





"85 percent of the insurance policies sold were vehicles and health insurance only, and this requires further diversification and the provision of new products with efforts to enhance more options to the customers.."

Dr. Fahd bin Abdullah Al-Mubarak Governor of the Saudi Central Bank

"While CSR was considered separate from revenuegenerating initiatives, this has changed now". ESG issues have come to the forefront. A strong ESG proposition was linked to long-term returns for businesses."

Suresh Mathur Executive Director, IRDAI





"Insurance is nothing else but trust; people buy insurance because they believe us, they believe the organisation, and they believe insurance is the only product that will take care of their necessities and requirement."

Anand Pejawar Deputy MD, SBI General Insurance

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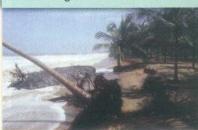
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